



## Sales Alert

# INTRODUCING Valerus VMS Version 20.2

The latest version of Valerus is packed with new features and enhancements that are engineered to provide proactive solutions during critical moments.



Valerus is Vicon's next-generation Video Management System engineered for today's security and surveillance world. This new release adds several features and enhancements that are designed to improve your cybersecurity, simplify maintenance and streamline your surveillance operation—all while maintaining its core value as the easiest VMS on the market.

With version 20.2, Valerus delivers an even more powerful and flexible solution than ever before, making it the ideal VMS for organizations across a wide range of industries, including government, corrections, healthcare, education and many other verticals.

## New Features



### MOBILE VIDEO STREAMS

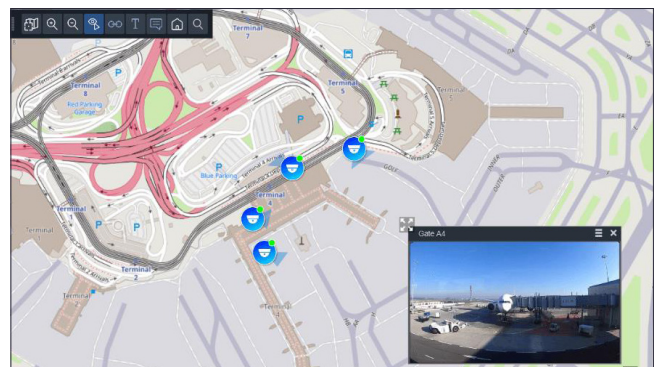
Turn your cell phone into a powerful security asset with our mobile video streaming feature. Operators can easily send live video from their smartphones into Valerus to document patrols or events outside the range of traditional cameras.

- Stream video directly from your Android or iOS device into Valerus\*
- Video recorded like traditional camera inputs
- Ideal for documenting patrols and incidents that would otherwise go unrecorded

### GEO MAPPING

Strategically monitor vast geographical locations with a live geo map. Easily enter an address or coordinates to access a true location, add cameras and create an easy-to-understand live map of your facility. You can even watch live playback directly from the map.

- Access true location by address or coordinates
- Eliminate confusing camera trees
- Precise monitoring of camera layouts over large areas



Note: To access the latest Valerus features via a mobile device, please verify you are running the latest Valerus app available for both Androids and iPhones. The app should be automatically updated by the web store to version 2.0.0.

## New Features continued



## SNAPSHOT

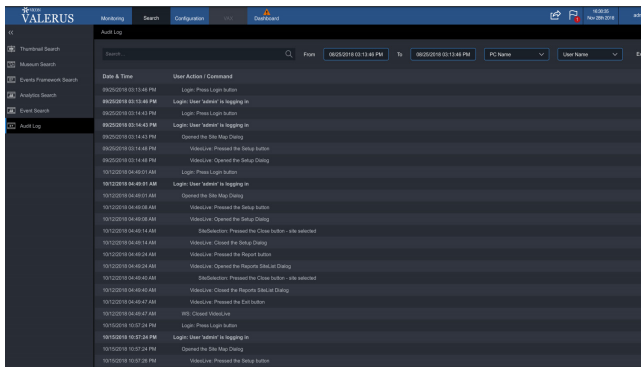
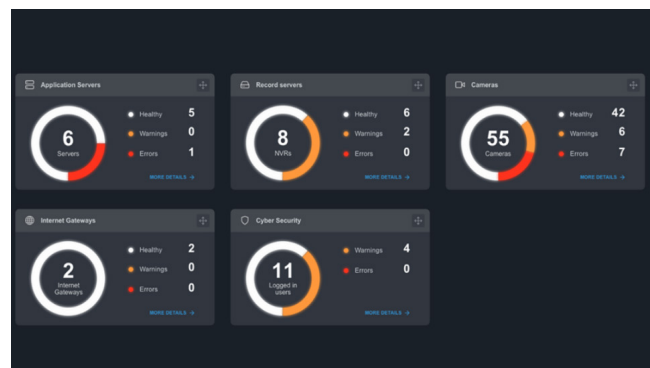
Quickly save and store images from live or recorded playback video with our Snapshot feature. This is useful when trying to document suspects or incidents.

- Easy-access button on player makes the process fast
- Save to a variety of file types to suit diverse business requirements

## ENHANCED HEALTH DASHBOARD

Understand the health of your system at a glance. Not only have we improved the user experience, we've also added business-critical features to help you diagnose potential problems before they become catastrophic.

- Track your NVR and App Server health remotely with new RAM/CPU resource monitors
- Troubleshoot potential network issues with our NVR latency monitor
- Protect your operation with our new cybersecurity dashboard to monitor potential threats like duplicate logins



## AUDIT LOG

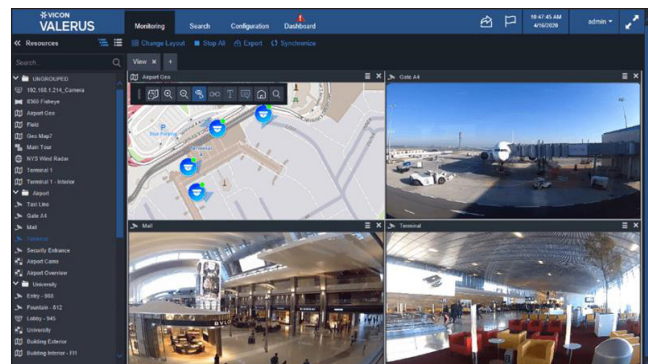
Monitor system activities with our new Audit Log. Designated users can keep track of who logs in and out of the system, what they view and their actions. If a failure or critical setting is changed, not only can you reverse the action but also see who made it.

- Quickly identify critical settings changes or suspicious behavior
- Straight-forward filters make finding an incident easy

## THICK CLIENT

We now offer a Thick-Client program for operators that prefer not to use browsers or require a program startup with preconfigured settings or screens. This is a key feature for instances when operator control is limited. Presets allow for easy restoring all previously programmed settings, saving time and allowing you to focus on what's important.

- Easily create startup presets
- Access and control multiple monitors from the system



## Tier Comparison Chart

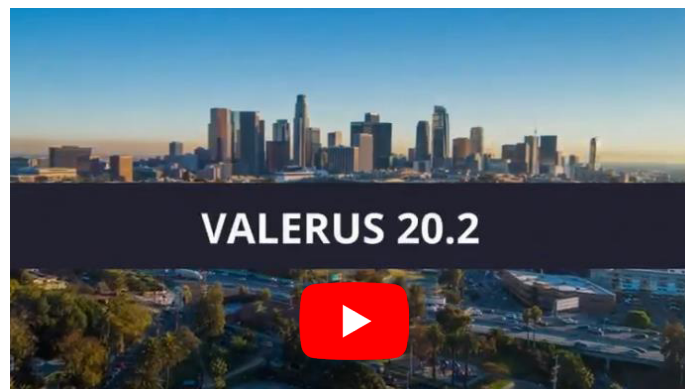
### Simple and Cost-Effective Licensing Tier Options to Meet Your Specific Needs

The Valerus software is provided for download on Vicon's website. Valerus has centralized licensing; a single license code activates all components. The key to activating the software is determined by the license type selected; each license is per edge device (with a single IP address), regardless of the number of channels that device provides. Refer to the Valerus Tier Features table.

The table below provides an in-depth comparison outline of the features and capabilities included in the range of Valerus VMS license tiers.

A no-cost tier for trial systems and fully functional demos is available (TRY version).

| GENERAL OPERATIONAL PARAMETERS                          |                        |                        |                        |
|---|------------------------|------------------------|------------------------|
|   | CORE                   | PRO                    | ENTERPRISE             |
| Maximum number of devices per system                    | 35                     | Unlimited              | Unlimited              |
| Maximum number of simultaneous clients                  | 10                     | Unlimited              | Unlimited              |
| Maximum number of supported devices                     | 35                     | Unlimited              | Unlimited              |
| Museum Search   | –                      | Yes                    | Yes                    |
| Support Valerus server-based SmartAnalytics/SmartSearch | –                      | –                      | Yes                    |
| Microsoft Active Directory support                      | –                      | Yes                    | Yes                    |
| Support analog HD video (AHD)                           | Yes, w/Valerus encoder | Yes, w/Valerus encoder | Yes, w/Valerus encoder |
| Mobile Video Feeds                                      | -                      | -                      | Yes                    |
| Support GEO Map   | -                      | -                      | Yes                    |
| Snapshot  | Yes                    | Yes                    | Yes                    |
| Dashboard   | Yes                    | Yes                    | Yes                    |
| Audit Log   | -                      | Yes                    | Yes                    |
| Thick Client Option                                     | Yes                    | Yes                    | Yes                    |



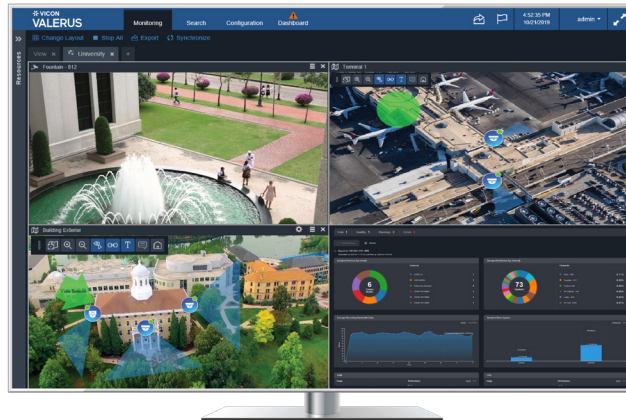
Evaluate the power and simplicity of Valerus version 20.2. Watch the video now!

[Request a Demo](#)

Please contact your regional sales rep to request a free demo or visit [vicon-security.com](http://vicon-security.com) for more information.

## Take Advantage of These Amazing Offers

See for yourself why Valerus is considered the easiest VMS you'll ever use.



We've loaded Valerus with powerful features like **mobile video streams**, **snapshot**, and **enhanced health dashboard** so you can react quicker, monitor more efficiently and perform more thorough forensic investigations.

### Free Valerus Starter Software

For anyone who doesn't already use a VMS

Experience the simplicity of Valerus through a **FREE Valerus CORE system** that includes 35 device connections.

Includes 35 Vicon device connections (non-Vicon device connections can be purchased at 50% off normal discounted price).

[Get Started](#)

Limit: One CORE system license per registered end user. Each free license requires proper end user registration information prior to activation. The maximum combination of camera connections per system license (free and purchased) is 35. Offer includes software and activation license only, cameras, servers and other hardware sold separately. Software must be registered and activated by 9/30/20.

### Free Replacement for Existing Software

For anyone who uses a competing VMS

Swap your old competing VMS for Valerus and receive a free **Valerus ENTERPRISE** license with an unlimited device connections.

Includes the active number of existing cameras connected to the competitive VMS being replaced.

[Get Started](#)

Limit: One ENTERPRISE license per registered end user. Total number of free connections included in the license requires verification via a screen capture of competitive system configuration. Any add-on device connections necessary in future must be purchased. Software must be registered and activated by 9/30/20.

All above offers are valid to authorized Vicon resellers only. Vicon reserves the right to deny above offers without necessary registration information. Device connections are via ONVIF or RTSP protocols only. Special functionality may not supported.



## Software Licensing Tiers

| VALERUS SOFTWARE LICENSES  | MODEL NUMBER  |
|--|---------------|
| Valerus CORE device connection license; one license per device (regardless of number of channels on device); for systems with up to 35 Vicon edge devices              | VLR-VCORE-LIC |
| Valerus CORE device connection license; one license per device (regardless of number of channels on device); for systems with up to 35 third party edge devices        | VLR-CORE-LIC  |
| Valerus PRO device connection license; one license per device (regardless of number of channels on device); for systems with unlimited Vicon edge devices              | VLR-VPRO-LIC  |
| Valerus PRO device connection license; one license per device (regardless of number of channels on device); for systems with unlimited third party edge devices        | VLR-PRO-LIC   |
| Valerus ENTERPRISE device connection license; one license per device (regardless of number of channels on device); for systems with unlimited Vicon edge devices       | VLR-VENT-LIC  |
| Valerus ENTERPRISE device connection license; one license per device (regardless of number of channels on device); for systems with unlimited third party edge devices | VLR-ENT-LIC   |

## Valerus Version Upgrades

| MODEL         | PRODUCT CODE | DESCRIPTION  |
|---------------|--------------|--|
| VLR-VCORE-VER | 10456-30     | VERSION UPGRADE FOR VALERUS SOFTWARE; to next version; CORE tier; per Vicon device       |
| VLR-CORE-VER  | 10456-20     | VERSION UPGRADE FOR VALERUS SOFTWARE; to next version; CORE tier; per third party device |
| VLR-VPRO-VER  | 10456-35     | VERSION UPGRADE FOR VALERUS SOFTWARE; to next version; PRO tier; per Vicon device        |
| VLR-PRO-VER   | 10456-25     | VERSION UPGRADE FOR VALERUS SOFTWARE; to next version; PRO tier; per third party device  |
| VLR-VENT-VER  | 10456-91     | VERSION UPGRADE FOR VALERUS SOFTWARE; to next version; ENT tier; per Vicon device        |
| VLR-ENT-VER   | 10456-90     | VERSION UPGRADE FOR VALERUS SOFTWARE; to next version; ENT tier; per third party device  |

## Valerus Tier Upgrades

| MODEL                     | PRODUCT CODE | DESCRIPTION  |
|---------------------------|--------------|--|
| For Devices with a UPP    |              |  |
| VLR-VCORE-PRO             | 10457-10     | TIER UPGRADE FOR VALERUS SOFTWARE; from CORE to PRO; Vicon devices; when purchased with current UPP; per device          |
| VLR-CORE-PRO              | 10457-00     | TIER UPGRADE FOR VALERUS SOFTWARE; from CORE to PRO; third party devices; when purchased with current UPP; per device    |
| VLR-VCORE-ENT             | 10457-25     | TIER UPGRADE FOR VALERUS SOFTWARE; from CORE to ENT; Vicon devices; when purchased with current UPP; per device          |
| VLR-CORE-ENT              | 10457-20     | TIER UPGRADE FOR VALERUS SOFTWARE; from CORE to ENT; third party devices; when purchased with current UPP; per device    |
| VLR-VPRO-ENT              | 10457-35     | TIER UPGRADE FOR VALERUS SOFTWARE; from PRO to ENT; Vicon devices; when purchased with current UPP; per device           |
| VLR-PRO-ENT               | 10457-30     | TIER UPGRADE FOR VALERUS SOFTWARE; from PRO to ENT; third party devices; when purchased with current UPP; per device     |
| For Devices without a UPP |              |  |
| VLR-VCORE-PRO-NP          | 10457-15     | TIER UPGRADE FOR VALERUS SOFTWARE; from CORE to PRO; Vicon devices; when purchased without current UPP; per device       |
| VLR-CORE-PRO-NP           | 10457-05     | TIER UPGRADE FOR VALERUS SOFTWARE; from CORE to PRO; third party devices; when purchased without current UPP; per device |
| VLR-VCORE-ENT-NP          | 10457-45     | TIER UPGRADE FOR VALERUS SOFTWARE; from CORE to ENT; Vicon devices; when purchased without current UPP; per device       |
| VLR-CORE-ENT-NP           | 10457-40     | TIER UPGRADE FOR VALERUS SOFTWARE; from CORE to ENT; third party devices; when purchased without current UPP; per device |
| VLR-VPRO-ENT-NP           | 10457-55     | TIER UPGRADE FOR VALERUS SOFTWARE; from PRO to ENT; Vicon devices; when purchased without current UPP; per device        |
| VLR-PRO-ENT-NP            | 10457-50     | TIER UPGRADE FOR VALERUS SOFTWARE; from PRO to ENT; third party devices; when purchased without current UPP; per device  |

Please contact your regional sales representative or visit [vicon-security.com](https://vicon-security.com) for more information.

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