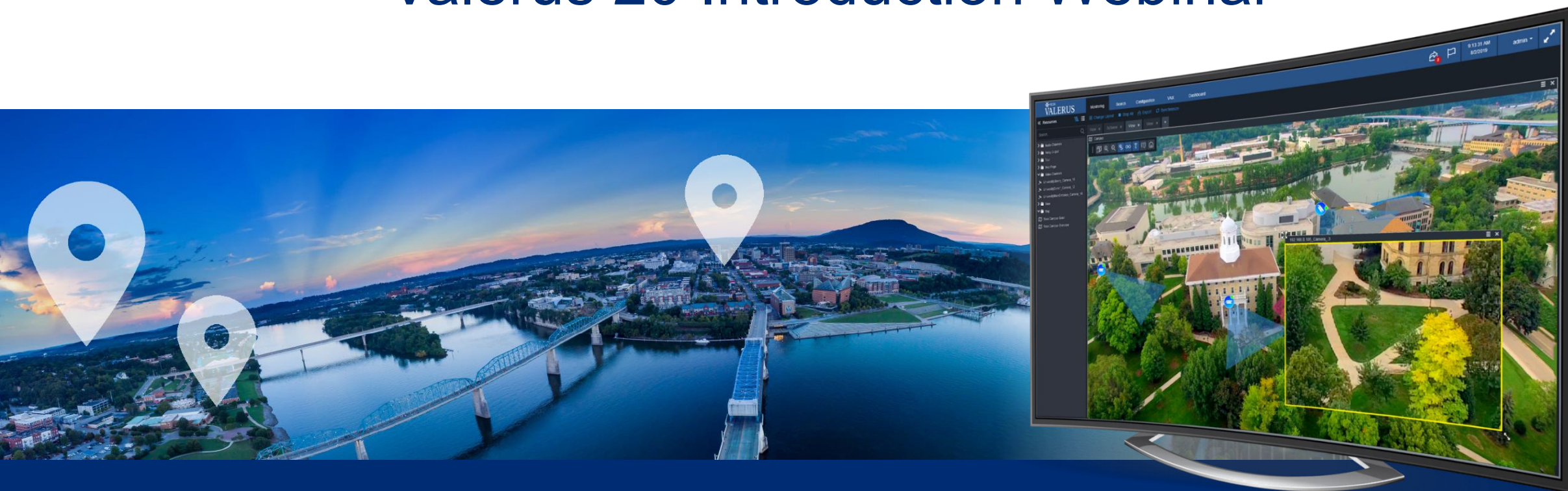


Welcome to the Valerus 20 Introduction Webinar



NEW FEATURE SNAPSHOT Interactive Mapping • Event Search Engine



VICON COMPANY HIGHLIGHTS

Vicon delivers innovative products at every layer of the security solutions stack.

Our HD Network Valerus Video Management Software, VAX Access Control solution and megapixel cameras deliver superior image quality and maximum coverage. Vicon's components can work together in an end-to-end solution or work with your existing systems to enhance their current capabilities. We offer a variety of options that let you customize your own powerful, scalable and cost-effective surveillance solution.

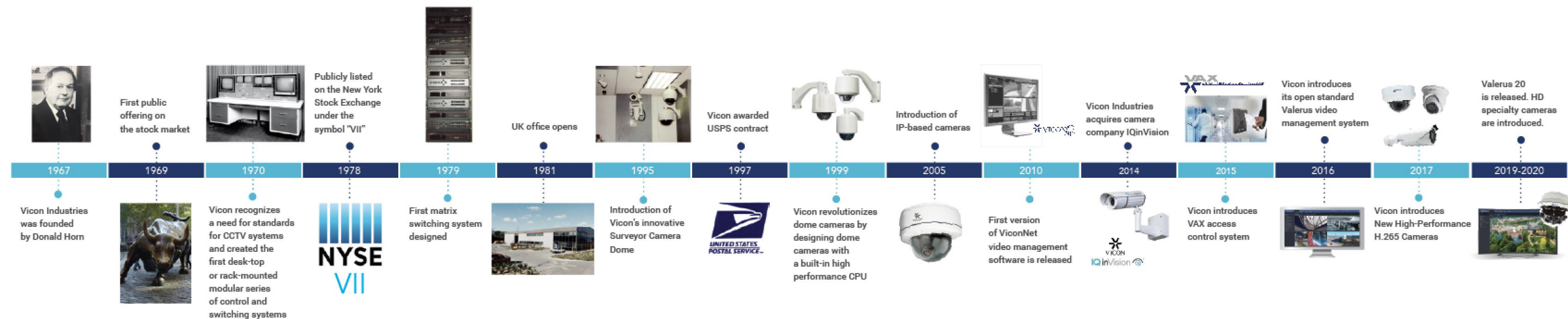


History of Vicon

At Vicon, for more than 50 years, we have helped protect valuable assets and critical infrastructures to keep organizations safe and secure.



- Since 1967, Vicon has been a leading provider of mission-critical security surveillance systems.
- Today we are focused on providing solutions that have been engineered not just for performance and features, but for simplicity in deployment, operation and maintenance.
- Our goal is to serve as a valued security technology partner to our customers.



Industries We Serve

We develop comprehensive, industry-specific security solutions across the world that enhance safety.



Healthcare



Dept. of Defense



Retail



Federal Courts



Municipalities



Industrial



Commercial



Education



Ports and Critical
Infrastructure



Correctional
Facilities

Complete Security Solutions Simplified

Vicon makes it simple to manage even the most complicated security challenges.

Vicon's portfolio includes the full range of security solutions including:

Valerus Video Management Software



An open-platform
browser-based solution

VAX Access Control



*Cutting-edge access control
integrates with Valerus*

High-Performance Cameras HD IP & Analog Cameras



*Lower bandwidth and
outstanding image quality*

Storage Options



*Pre-certified, conventional
and RAID options*

Each of our solutions is powerful in their own right, but together they'll bring your security system to the *next level*.



Standards-Based Platform Solutions



Collaborative Environment



Global Support



Professional Services



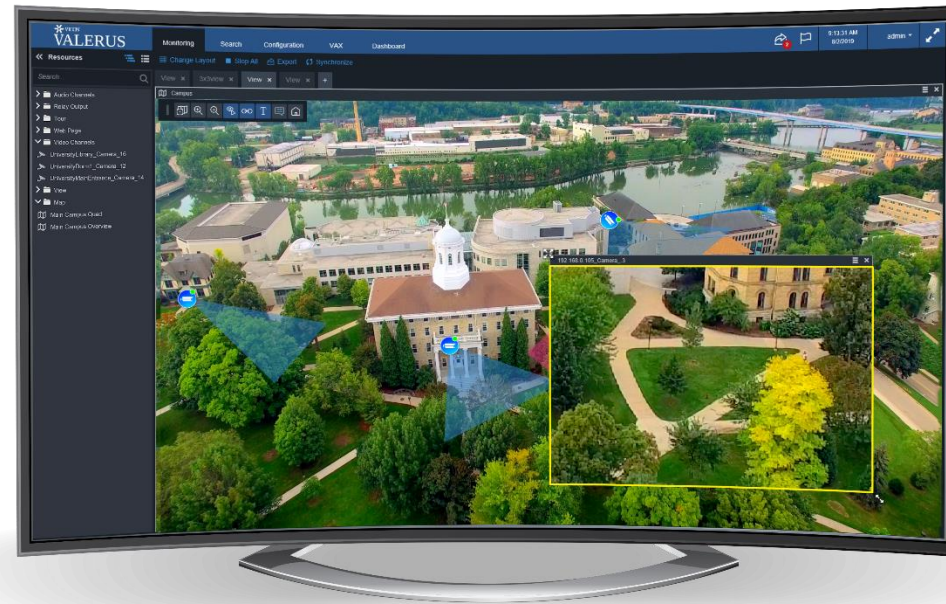
A&E Support Tools and Design

WHY
Vicon?



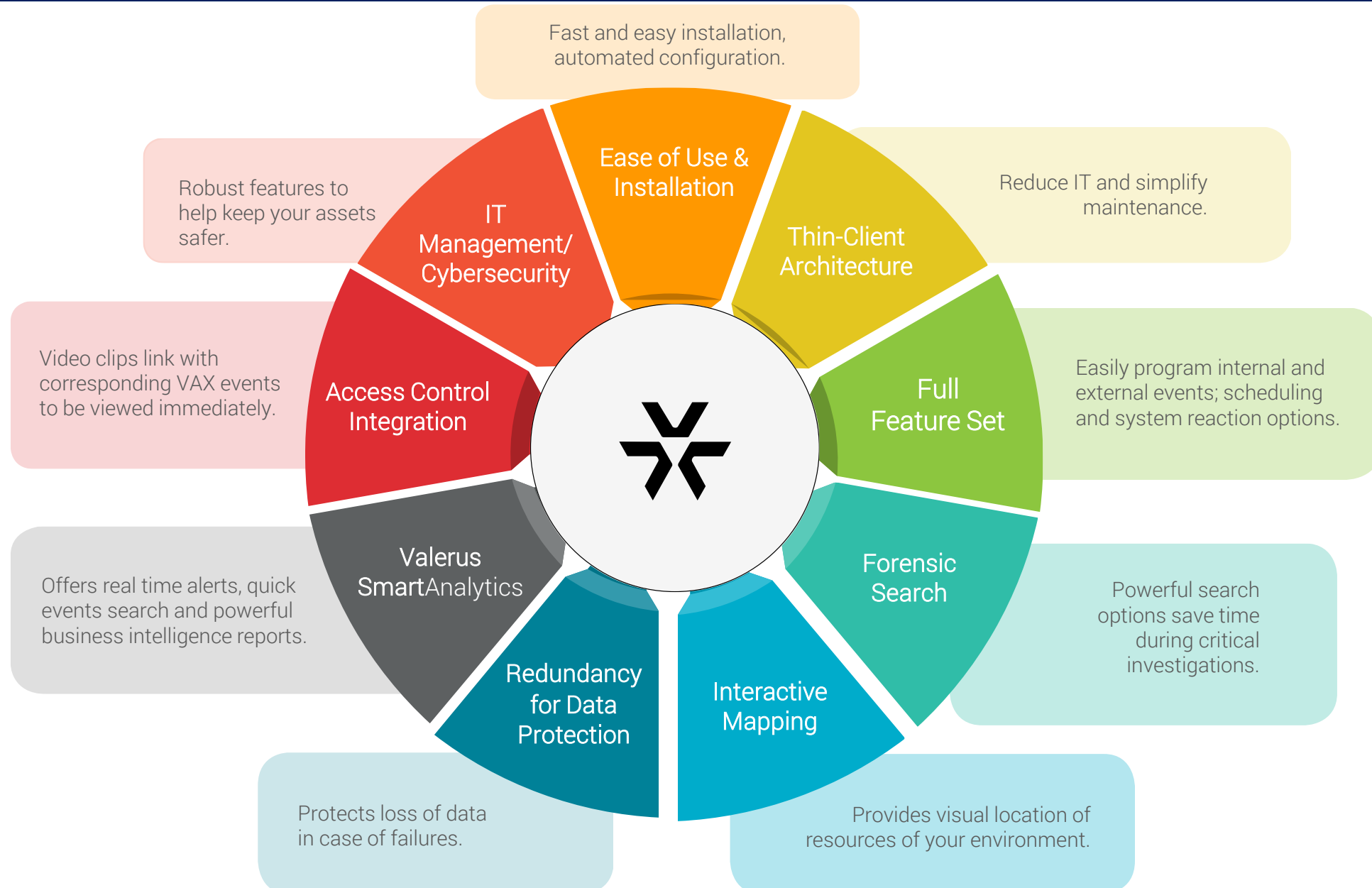
Valerus Video Management Software Solution

A revolutionary browser-based video management system designed to simplify operations while delivering powerful, business-critical data.



Valerus is an intuitive VMS intended for users of all levels, designed for ease-of-use with a standards-based true open-platform philosophy.

The value of Valerus is delivered through...



We call it “*Advanced Simplicity*”

It's not just a catch phrase, it's reality.

Software
selection
made simple

Valerus is offered
in three easy-to-
understand tiers



Up to 35 edge devices
Up to 10 concurrent clients
Unlimited max recording days
Standard features



Unlimited edge devices
Unlimited concurrent clients
Unlimited max recording days
Advanced features



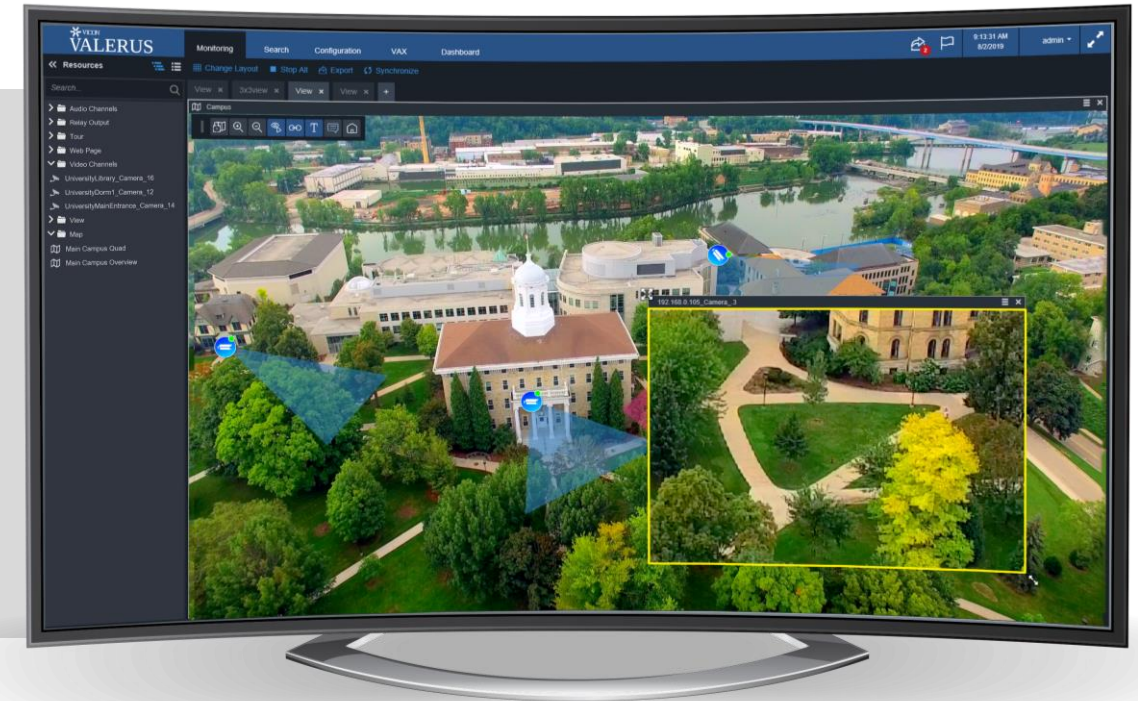
Unlimited edge devices
Unlimited concurrent clients
Unlimited max recording days
Video Analytics
Premium features

- Sold as a per license model with no footprint cost
- Available as software only or installed on factory approved hardware
- Optional Software Upgrade Protection Plan future proofs your investment
- Unlimited servers for any system (no additional license fees)
- A no-cost tier for trial systems and fully functional demos (TRY version)

Valerus 20: The easiest VMS you'll ever use just got better!

This new release of Valerus adds features designed to expand its overall capabilities while maintaining its core value as the easiest VMS on the market.

- Interactive graphical maps improve navigation and response
- Video bookmarking tags live or recorded video for future reference
- Event-based search for fast retrieval of critical events
- Improved Cybersecurity with forced complex passwords
- User Interface improvements for easier control and reaction to important events



Highly-Adaptive User Interface
Failover and Data Protection

SmartAnalytics

Access Control Integration
Forensic Search Tools Graphical Mapping

Automated Configuration
Lowest Cost of Ownership



Highlights of Valerus 20.2*

Keep Servicing our Base (Now)

- Thick client – Matrix operation
- Save a snapshot
- Enhanced masking control
- Video export additions
- Dashboard updates
- Audit log
- Cell phone camera support

Grow the System (Future)

- Maps phase 2
- Integration framework
- Mac application
- Push notification

**This is an initial roadmap and is subject to change based on priorities*

Highlights of Valerus 20.3*



Keep Servicing our Base (Now)

- LPR Integration
- Additional Integration (VAX?)
- As-Made report with Snap shots
- Bookmark enhancements
- Event tagging on timeline
- Additional dashboard indicators

Grow the System (Future)

- Alarms Management
- Auto-Archiving
- Video from drones and GoPro

**This is an initial roadmap and is subject to change based on priorities*

R&D Ongoing Projects

- Valerus Cloud
- Updated Analytics
- New-Cross-Browser Player





Thank you!

Vicon Industries

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