

# SALES ALERT

## **Price List Changes Overview**

#### Introduction

Below is an overview of the changes in our latest price list. Please review the New Products, Removed Products, and Price Changes tabs within the workbook for details.

#### Valerus Additions

The entire server line was updated to having an i7 processor and 16 GB RAM. Additionally, the Valerus SmartAnalytics video analytics product line was introduced, including the licensing and servers.

#### **ViconNet Additions**

Several of the Peak rack servers were updated to the model with the brushed aluminum bezel. The VMDC models were updated to support 4K resolution. An updated VN-DECODER was introduced with Windows 10.

#### **New Products**

- Valerus Servers with i7 processors and 16 GB RAM
- Valerus SmartAnalytics, licenses and servers
- ViconNet Peak rack servers with updated brushed aluminum front bezel
- VMDC models support 4K resolution
- Updated VN-DECODER model Windows 10
- New updated SN693V Cruiser in addition to existing Cruiser
- Updated SN683D rugged PTZ
- New SN240D PTZ
- New V672 AHD PTZ
- New V840D Micro Dome series

New V922B with long range 5-51mm lens

### **Price Changes**

There were no price changes.

#### Removed Products

- VM6215LED-2, VM632LED-1 and VM642LED-1 monitors
- Valerus servers i5 versions replaced with i7 versions
- VMDC models replaced with versions that support 4K resolution
- ViconNet rack servers with old front bezel updated
- SN680D PTZ updated

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