

Vicon Announces New Price List

Overview

Below is an overview of the changes on our November 15, 2016 Price List. Please review the price changes, removed products and new product tabs within the workbook to view all of the specific changes.

Introducing Valerus VMS:

In anticipation of the release next month of Valerus, our next-generation video management software, we have added the software, hardware, and upgrade plans to our price list. In addition, we have added new ViconNet maintenance and migration plans that offer you a year of free upgrades as well as the option to migrate to Valerus. Please visit our [website](#) to learn more about our revolutionary new software.



VAX Access Control Solution:

Along with the recent release of new software, we also drastically reduced hardware costs, making our solution extremely attractive in the starter and medium-sized system markets. To learn more about how our access control solution can help simplify your security operations, sign up for our [FREE webinar](#) being held next week.



Price Changes:

The entire IQeye Sentinel and Alliance-mini camera lines have been reduced, making them highly competitive. The Express line of DVRs has been reduced significantly. Several ViconNet Peak NVRS were also reduced.

Camera Updates:

The Surveyor IP line of cameras has been replaced with the new Surveyor MKII camera line of cameras, offering better performance at a lower price. These new cameras will conveniently utilize existing housing mounting options. In addition, as previously announced, the transition of the Roughneck camera line to new Roughneck models has resulted in the new cameras being added and old cameras discontinued.

New Camera Line:

Based on customer demand, we have added a whole new line of PTZ cameras housed in stainless-steel explosion-proof housings with associated mounts.



Discontinued Products:

The H264 4-channel encoder (H264-ENCDR) has been discontinued. We suggest that you utilize the Express DVR as its replacement. Please check the removed tab for additional products that have been EOL or removed from the price list.

Please contact your [regional sales rep](#) or visit our [website](#) for more information.