

Sales Alert



July 2017 Price List Changes Overview

Below is an overview of the changes in our new price list with prices effective July 25, 2017. Please review the new products, price changes and discontinued products tabs within the workbook to view all of the specific changes.

Camera Additions

An extensive new line of H.265 megapixel IP cameras has been added to the price list, available in a wide range of resolutions and form factors. Offering H.265 video encoding, an impressive array of new features and improved visual quality. These cameras will be available by early September.

Other New Additions

We have also listed an addition to our licensing options for Valerus VMS and updated VAX access control software options to provide more choices to meet client's specific needs and scale of operations. Also, noted below, is a new 16-channel encoder that simplifies migration to network video without upgrading existing camera systems.

New Products

New 16-channel encoder: ENC-H264-16, will be available Sept/Oct. 2017.

IP Cameras: V800D dome cameras and V800B bullet cameras, V940D dome cameras and V940B bullet cameras, V932D and V9500D turret camera series, V933 EZ remote position camera, V9360-6/V9360-12 series hemispheric cameras, V-CELL-HD-A cell camera and associated mounting accessories, will be available early September.

Analog cameras: V672 series of box, dome and bullet cameras and associated mounting accessories, SV-36 series of Surveyor MKII analog camera domes, will be available Sept/Oct. 2017.

Updated VAX Software licensing, eliminating the perpetual license and adding in 240 door license is available now.

Added Valerus licenses type to add-on to existing licenses is available now.

Updated all Valerus, ViconNet and VAX HW to the Windows 10 versions. Added Upgrade kits for ViconNet to Valerus HW. Added new Shadows, including 1U versions, available now.

Price Changes

Reduced IQeye cameras that are while supplies last.

Kollector options are reduced and the prices lowered (on remaining Kollectors).

VAX: changed prices on door kits (1, 2 reduced, 4, 6, 8 increased); APERIO-8 reduced, receivers/transmitters increased.

V-CELL-HD-A camera reduced.

Removed Products

Cameras: CE102B, V-CELL-HD (replaced), Arecont line, IQA32NI-A3. Analog camera line updated to HD analog (V661 line removed). Hemispheric camera changed to new version.

HDEpress line.

Kollector line drastically reduced.

VAX: APERIO 2 and 4 versions; expander cards for controllers; unlimited versions of licenses.

Maintenance and upgrades for ViconNet.

V-DA-8-16.

ViconNet JUMP and ZONE; PEAK line thinned down; VN-SAN storage line removed.

VF100 line of fiber.

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