

# Press Release

*For Immediate Release*



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## Vicon Announces Partnership with E-Connect

### *Addition of Manufacturers' Representative Strengthens Presence in the South*

Hauppauge, NY: (May 10, 2016) Vicon Industries, Inc. (VII: NYSE-MKT) ("Vicon"), trusted designer and producer of video security systems and high-performance IP cameras, continues to expand its U.S. sales presence with the addition of E-Connect, a manufacturers' representative firm covering Georgia, Alabama and Tennessee. This additional sales resource emphasizes Vicon's commitment to developing strong partnerships and providing local sales support.

This appointment signals a further strengthening of Vicon's sales presence nationwide in response to strong demand for Vicon's security solutions. The program expands Vicon's sales channel beyond Vicon's Regional Sales Representatives, providing more opportunities to collaborate and reach customers looking for video security solutions and customer insights.

### About E-Connect

E-Connect is backed by more than 25 years of experience in the telecommunication industry. They are a well respected organization with a proven track record of success based in Atlanta, Georgia. The manufacturers that they represent allow a diverse product selection in telecommunication cabling, data center equipment and security access control units.

Principal Eric Plummer welcomes Vicon, "The E-Connect team is very excited to represent Vicon for Georgia, Alabama, and Tennessee. With Vicon's extensive and innovative security product line ranging from video management software and network cameras to access control, we can expand service to our existing business, as well as add new accounts due to Vicon's national support capabilities. Business has only two functions – marketing and innovation; Vicon is committed to providing both."

Vicon's Sr. VP of Sales & Marketing Bret McGowan comments, " We are excited to add E-Connect and their seasoned team of sales professionals to the Vicon team ecosystem. Their value as a technical resource and commitment to customer service has been key to their success and we are looking forward to working together to strengthen partnerships in the region."

For more information about E-Connect please visit their website at <http://www.e-connectllc.com/>

*For 48 years, Vicon has been an experienced designer and manufacturer of video management software, high-performance megapixel IP cameras, video storage solutions and access control systems and is unrivaled in its experience in the surveillance market. Vicon combines a complete security solution with a vast team-ecosystem of business and technology partners to bring the most comprehensive security solution in the market. For more information about Vicon, which is publicly traded on the New York Stock Exchange under the symbol "VII", please visit: [www.vicon-security.com](http://www.vicon-security.com)*