



Welcome to our webinar: Vicon's Valerus VMS version 1.2: New Features That Enhance System Performance

Webinar Agenda

Valerus Introduction

Demo of Valerus VMS Highlighting the
NEW Version 1.2 Features

Powerful, Integrated Performance -
Valerus/VAX Integration

Tiers, Licensing & Upgrades





Company Profile



OUR MISSION - With a renewed dedication to support and service and an exceptional new generation of software and cameras, Vicon is working toward a single mission – *to serve as a valued security technology partner to you, our customers, by making your jobs simpler and less stressful in every way we can.*

This means providing solutions that have been engineered not just for performance and features, but for simplicity in deployment, operation and maintenance. Our teams behind Valerus VMS and VAX Access Control software have gone to great lengths to ensure that these systems' capabilities and usability go hand-in-hand.

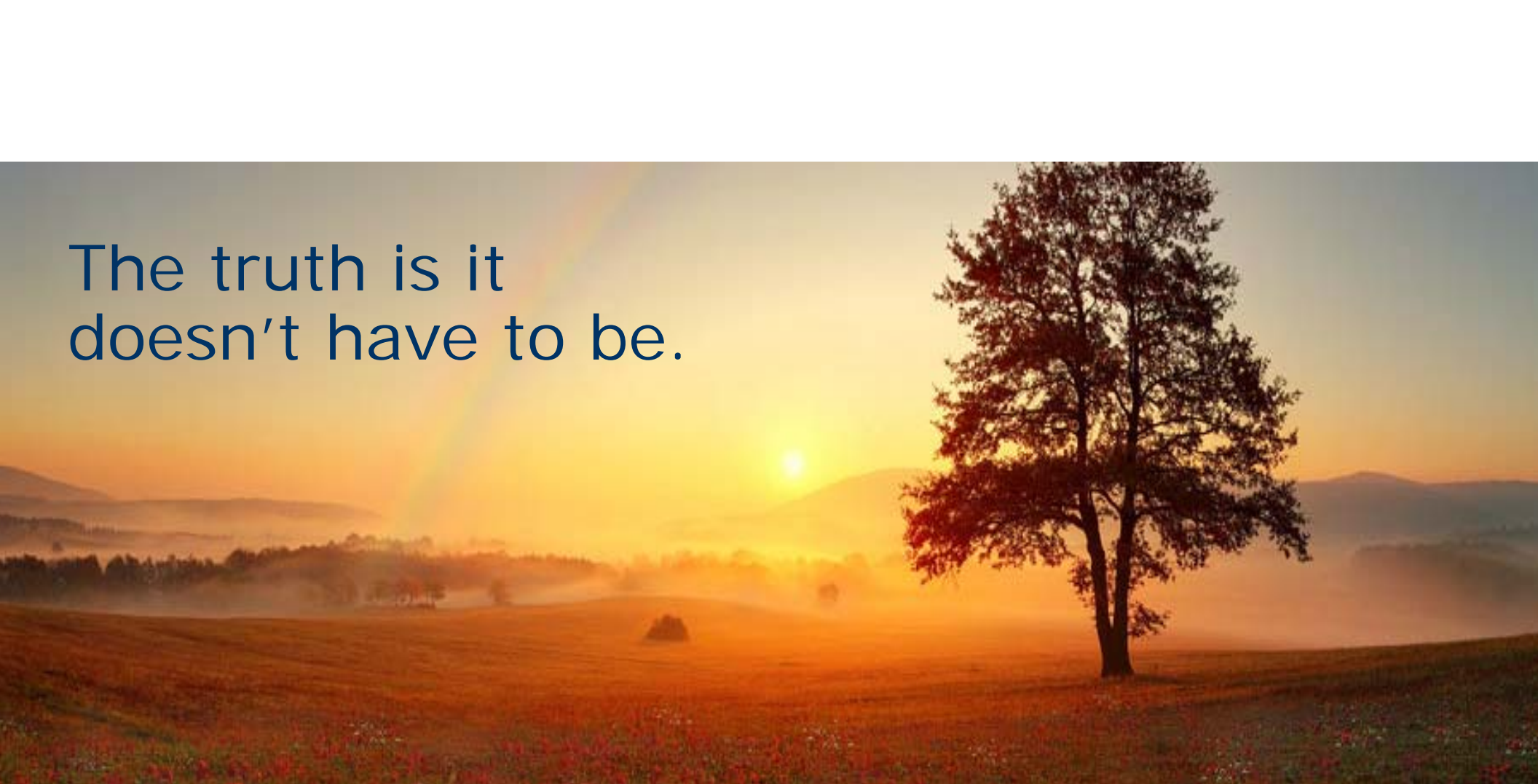




Valerus VMS Version 1.2 Introduction

Today's video management solutions can be overly complex and confusing.





The truth is it
doesn't have to be.

Valerus was conceived and built to simplify the entire experience.

* VICON
VALERUS
Advanced Simplicity

VALERUS - Vicon's New Video Management Software



- Easy-to-install
- Easy-to-use
- True standards-based open platform
- Advanced design for flexibility and scalability
- Single license for entire system
- Free software updates ensures compatibility
- Cost effective



Valerus System Topology

Valerus can be deployed in multiple ways, providing flexibility in how you leverage its strengths to suit your unique requirements.



Valerus System Components



Application Server

- Central server: stores all system configurations
- Only one per system required, regardless of system size
- Can be combined with Recording server on one unit for systems under 150 cameras



Recording Servers

- Records all video
- Supports up to 100 cameras per NVR*

* Depends on hardware selected



Admin/Viewing Client

- Thin-client design allows full system administrative access via browser
- Full viewing capabilities from any browser



Mobile Clients

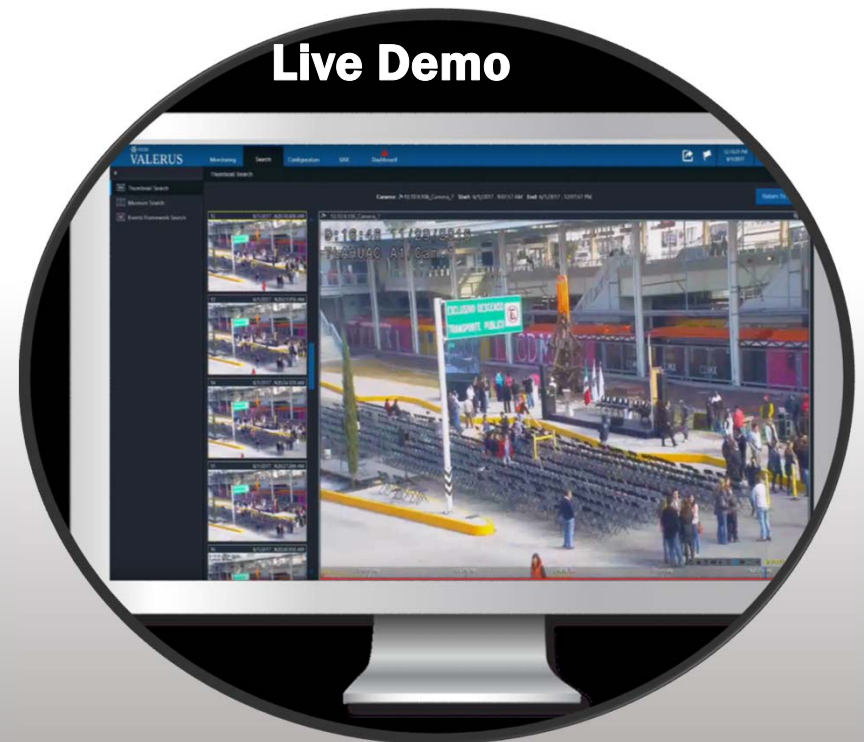
- System access via phone or tablet
- Found on Apple® and Google® App stores

Valerus Delivers New Features

that Simplify the User Experience While Enhancing System Performance

New Features Snapshot

- Powerful Search Options including: Thumbnail Search, Museum Search and Events Framework Search
- Built-in Dewarping
- Advanced Viewing Controls
- Enhanced Health Dashboard
- HTTPS Encryption
- Security Keypads and PLC Controls Connection



A close-up photograph of several yellow Ethernet cables plugged into a network switch. The cables are bundled together, and the blue RJ45 connectors are visible. The background is blurred, showing more of the network infrastructure.

Vicon Integrated Access Control

Valerus VMS and VAX Access Control Integration

Powerful, Integrated Performance at No Extra Cost



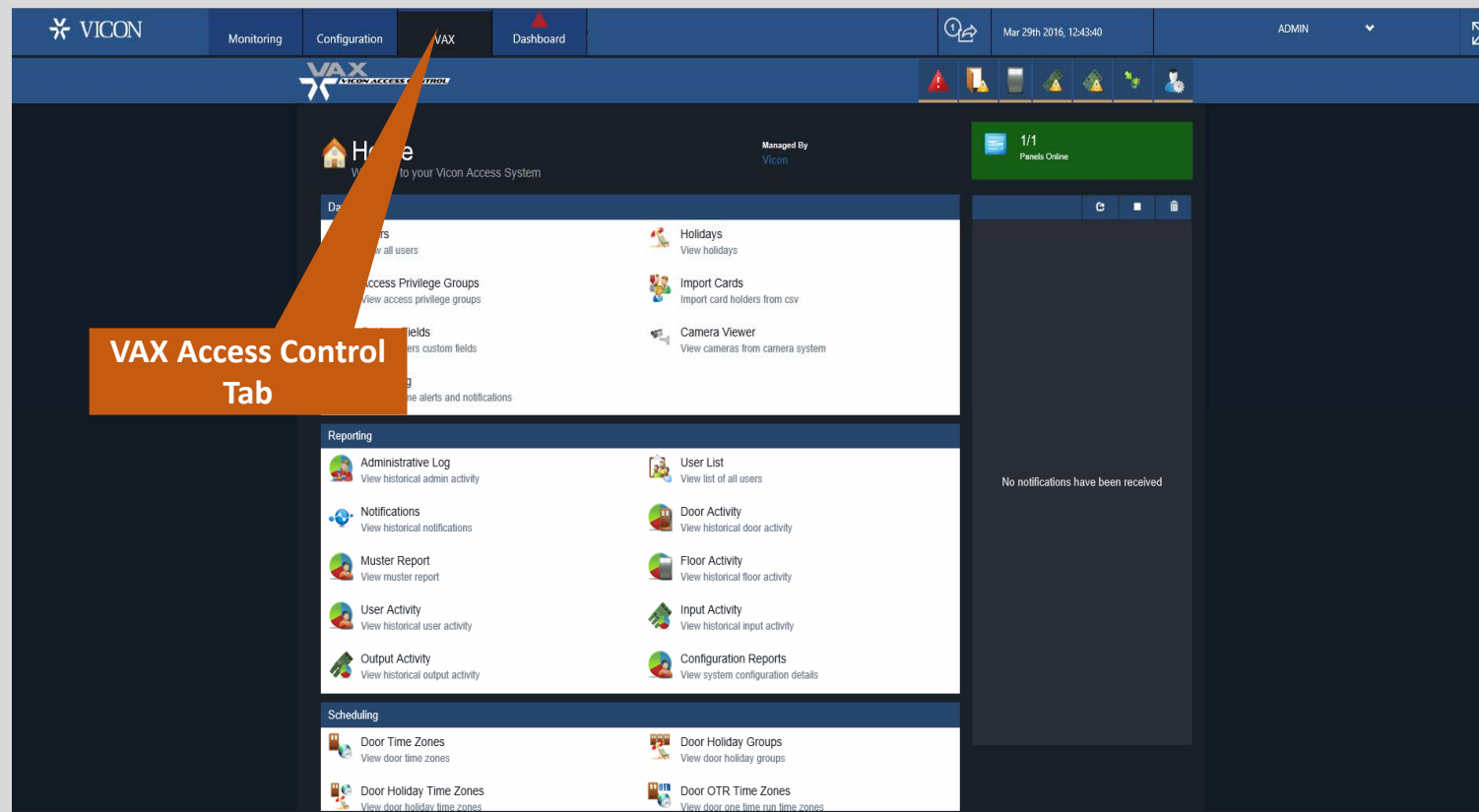
Valerus offers seamless integration with VAX, our trusted Access Control solution

Automatically link Valerus video clips with corresponding VAX Access Control events and view them immediately within the VAX interface. This integration is FREE to Valerus and VAX users. VAX supports seamless integration with Vicon's VMS solutions, both Valerus and ViconNet VMS.



Integration to Vicon's VAX Access Control System

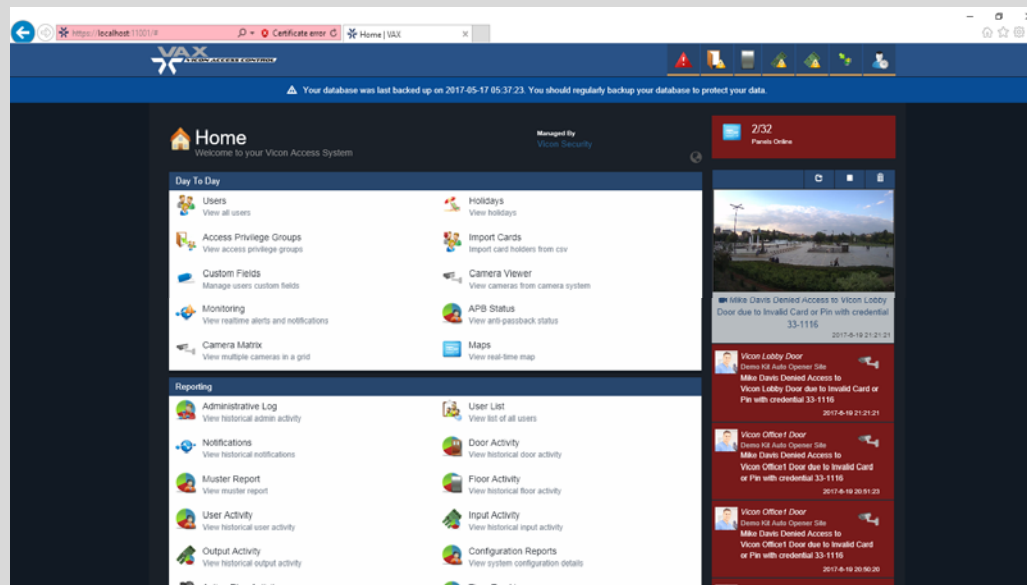
- Easy to program
- Associate doors and events to specific cameras
- View and playback video linked to events with a single click
- Delivers a seamless single-platform operation



Valerus VAX Integration

VAX 2.9 supports video integration with Valerus 1.2 and ViconNet 8.0 or newer

Customers who have VAX 2.8 or older versions and want to integrate to Valerus 1.2 must upgrade to VAX 2.9



Date xx, 2017



Tiers, Licensing & Upgrades

This information is confidential and is not to be provided to any third party without Vicon Industries Inc.'s prior written consent.

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Easy to Understand Pricing Model

- Simplest tier structure in the market (*only three tiers and two “paid” software tiers*)
- Third party versus Vicon camera pricing
- Optional Software Upgrade Protection Plan offers easy path to grow and protect your system
- Unlimited servers for any system (*no additional license fees*)

3 License Tiers

Choose what's right for you

Free 30 day trial

<small>FREE</small> <small>the VALERUS</small> <small>experience</small> TRY	<small>the VALERUS</small> <small>experience</small> CORE	<small>the VALERUS</small> <small>experience</small> PRO
<ul style="list-style-type: none">■ Up to 6 edge devices■ 5 concurrent clients■ Up to 7 max recording days■ Basic features	<ul style="list-style-type: none">■ Up to 35 edge devices■ 10 concurrent clients■ Unlimited recording days■ Standard features	<ul style="list-style-type: none">■ Unlimited edge devices■ Unlimited concurrent clients■ Unlimited recording days■ Advanced features

Upgrade Protection Plan (UPP)

Maintaining your system has never been easier!

Without a Valerus Upgrade Protection Plan

- Valerus corrections are always made available, regardless if a UPP is in effect.
- The latest version of Valerus can always be downloaded and installed without purchasing a new license.
- This process makes the latest system corrections available to anyone.
- The UPP is not tied to support so you can always get help from Vicon.

With a Valerus Upgrade Protection Plan

- Upgrade Protection Plans are offered in 1, 3 and 5-year packages.
- Includes all features released in the subscribed tier.
- Status of the UPP is embedded in the system license:
 - When a new version is downloaded, it knows if new features should be unlocked.
 - Provides notification of a pending expiration of the UPP.



THANKS



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